

■ ■ The following page provides an explanation of Alliance Game Distributors' discount policies. ■ ■

## FREIGHT POLICY\*

Orders shipping from a single warehouse with an invoice totaling \$500 or more will be shipped free freight\*.  
Orders of less than \$500 will be charged freight.

If a store places a free shipping order of \$500 or more from their primary warehouse, this entitles them to place one backfill order for \$100 or more on the same day to ship free freight as well. Any additional backfills or a backfill order under \$100 will be charged freight. You will be charged \$15.50 for each COD tag attached to your order.

\*Alliance Game Distributor's free freight policy is applicable to all shipments via Alliance's carrier of choice to commercially zoned shipping addresses in the contiguous United States.

Free freight counts toward freight costs only, not to any special fees such as COD tag fees or residential delivery fees that may be levied by UPS.

COD tag fees and any residential delivery fees will still apply.

## DISCOUNT STRUCTURE

Alliance Game Distributors provides a tiered discount structure based on a customer's quarterly volume.

The various discount tiers are listed below. Please note that on some line Alliance may receive less than a standard discount, and in those cases some products or lines may be either sold at a NET price regardless of tier, or sold as "Tier -x%". Your current prices on an item will be displayed on the website.

Quarterly Volume	Discount	Quarterly Volume	Discount
\$0.00 to \$1,199 .....	40%	\$7,000 to \$11,999 .....	48%
\$1,200 to \$2,499 .....	45%	\$12,000 to \$24,999 .....	49%
\$2,500 to \$6,999 .....	47%	\$25,000 and above .....	50%

In order to enjoy a discount of 47% or greater a customer needs to average \$200 per week in orders over a quarter. Discounts are readjusted on January 1, April, 1, July 1 and October 1.

All new accounts are set up at the 47% tier and will be readjusted accordingly at the end of the quarter in which the account was opened.

## RETURN POLICY

All sales are final and no return will be accepted without prior authorization.

## ACCOUNT REQUIREMENTS

In order to establish an account with Alliance a customer must submit the following materials:

1. A retail sales tax license in the jurisdiction where their store is located and all other appropriate licenses.
2. A completed copy of the Alliance Credit Application. This application takes under 15 minutes to complete and must be completed regardless of your preferred payment method.
3. Your business must be located at a permanent address zoned for commercial or retail use.

## TERMS & CONDITIONS

Will be provided upon request.

Red Lion, PA - 800-669-4263 Fax/800-296-3423 • Austin, TX - 800-424-3773/Fax 512-834-0447

• Ft. Wayne, IN - 800-444-3552/Fax 260-747-4940 • El Cerrito, CA - 800-424-4263/Fax 510-215-0960

• Visalia, CA - 888-366-5486 /Fax 559-651-3985